

# Netherlands Innovation Network

Connecting Innovation Worldwide

Dutch Start-ups Pitch for Israeli Investors

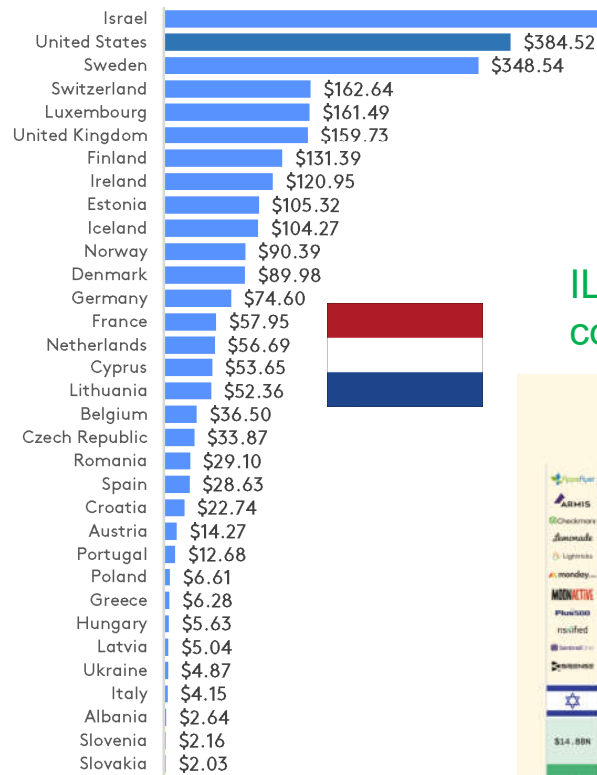
Racheli Kreisberg, PhD, [racheli@nost.org.il](mailto:racheli@nost.org.il)



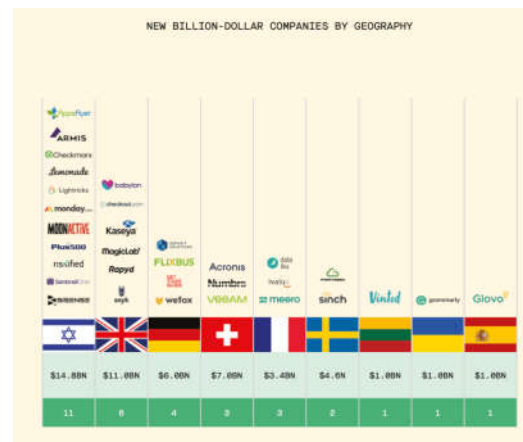
Netherlands  
Innovation  
Network

# Israeli Unicorn Landscape and VC

Venture Capital per Capita (2019)



IL #1 new billion dollar companies (unicorns)



**ISRAEL'S VENTURE CAPITAL LANDSCAPE**  
February, 2019

**LOCAL FUNDS**

- GROWTH STAGE:** QUMRA, MAGN, VENTURE, LAZARUS
- GROWDFUNDING:** OurCrowd, Angels

**EARLY STAGE:** VENTURE, GROVE, VERTEX, WISCH, ICV, MAGN, PRIMUS, RISE, MAGN, PNO, MAGN, H, BOO, M, MANIV, TERPS, KDC, GOREN, CO, JAL, JUMPSTART, INIMITI, LANTEST, NICEPAGE, NIV, CEIF, MIBICAP, SAMP, C, 2B Angels, BRM, RUBENTENS, ELEVATOR, KAEDAN

**FOREIGN FUNDS**

- GROWTH STAGE:** INSIGHT, DFI, BOUTIQUE, SUFFOLK, TPG, GENERAL, M, BOLD, BOLKON
- EARLY STAGE:** USVP, BOV, ACCF, FURT, RED, HILLSLIDE, ARBOR

**Notes:** The inclusion of "local funds" refers to funds for growth investment which predominantly fund in Israel-based start-ups regardless of the fund's location. Our definition of "growth stage" includes funds for later investment rounds which have a significant exposure to Israeli startups. This report does not include funds for later investment in Israeli startups. The mapping of foreign funds only includes the most active investors during the period. All funds raised were actively investing during 2017/8. Excluded from the mapping are funds with no Israeli focus, corporate venture capital funds, angel investors or networks, incubators and accelerators. This list is not exhaustive. If you wish a full list of investors or you believe a fund may have been left out, please reach out to us.

# NL Startups

## CES 2021 Netherlands Mission Participants



<p><b>Advanced Materials</b></p>	<p><b>Artificial Intelligence, Big Data &amp; Quantum Computing</b></p>	<p><b>Energy Power &amp; Climate Change</b></p>	<p><b>Digital Health &amp; Wellness Technologies</b></p>	
<p><b>Cybersecurity &amp; Resilience</b></p>	<p><b>Enterprise Solutions</b></p>	<p><b>5G Technologies, IoT/Sensors, Photonics &amp; Nanotech</b></p>	<p><b>Sustainability &amp; Circularity</b></p>	<p><b>Smart Cities &amp; Smart Mobility</b></p>
<p><b>Robotics &amp; Future Work</b></p>				

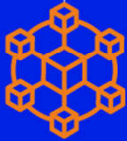
# Netherlands Innovation Ecosystem



**The Hague**  
Security Delta



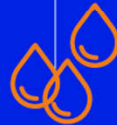
**Leiden**  
BioTech



**Leiden**  
Healthy People  
Healthy Environment  
Healthy mind

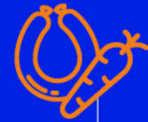


**Friesland**  
Water Technology



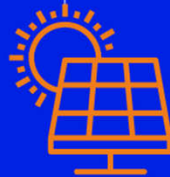
**Twente**  
High Tech  
Systems & Materials

**Delft**  
Industrial Solutions  
CleanTech  
MedTech  
IT



**Wageningen**  
Food  
Agriculture

**Groningen**  
Data Services  
Energy  
Healthy Aging



**Rotterdam**  
SmartPort  
CleanTech  
MedTech  
Energy  
Food

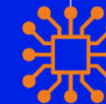


**Limburg**  
Logistics  
Agro-Food  
Manufacturing Industry  
Smart Materials



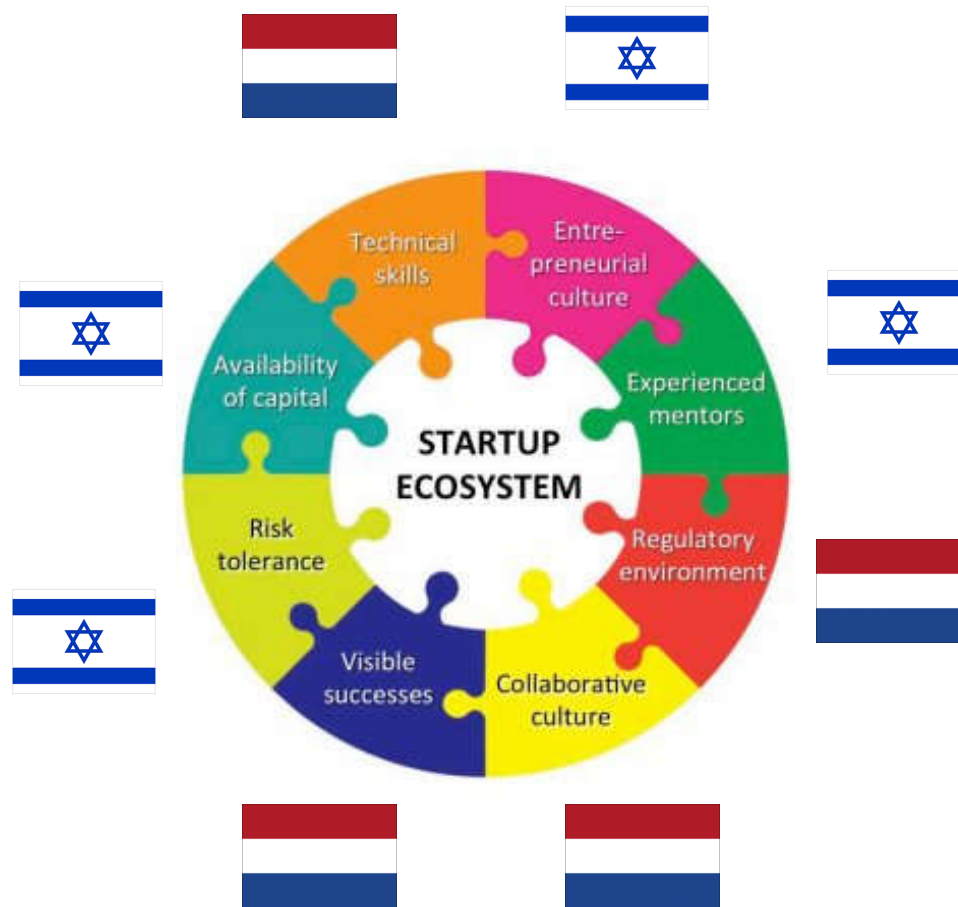
**Amsterdam**  
Creative  
Mobile  
Internet  
HighTech Systems  
Sharing Economy  
FinTech

**Brainport  
Eindhoven**  
High-Tech Systems  
& Materials  
Smart Mobility  
Health  
Energy  
Design

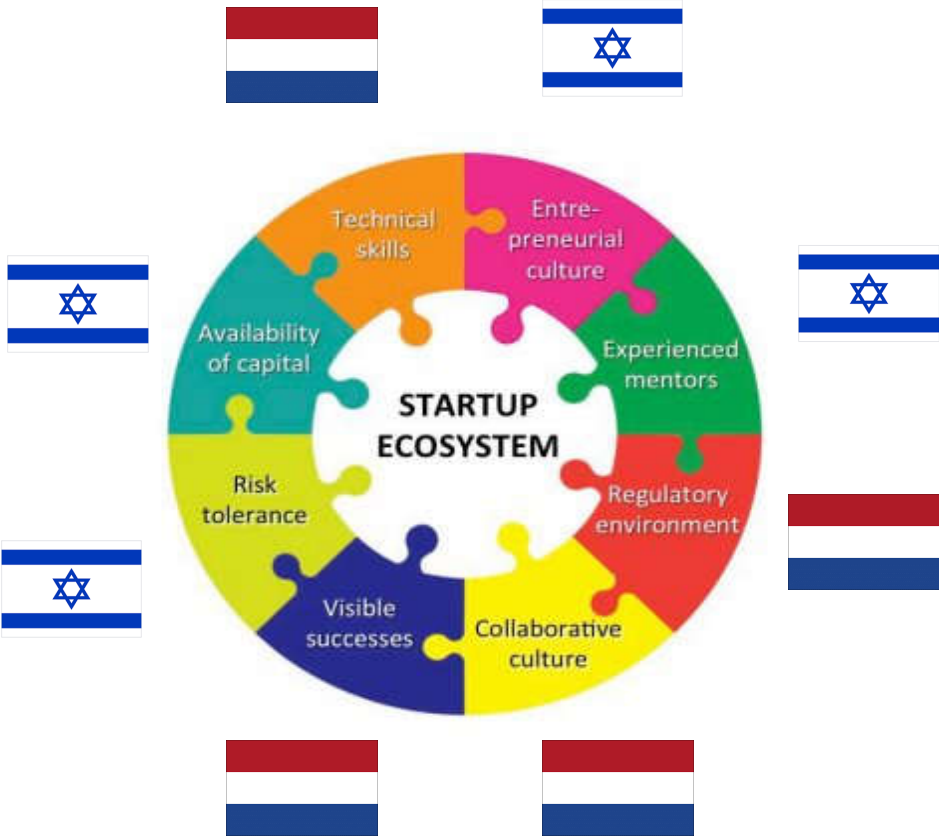


**Arnhem/  
Nijmegen**  
HealthTech  
Life Science  
Energy  
Smart Manufacturing

# Israel's VC to Invest in NL startups



# Israel's VC to Invest in NL startups







# Israeli Dutch Innovation Center

**Objective: to strengthen Israeli Dutch  
innovation cooperation**

Website: <https://idic.org.il>

- ▶ (Virtual) startup-nation and scouting missions
- ▶ Startup pitching events (CES, Startupbootcamp)
- ▶ Speaking engagements (IDIC mini symposia)
- ▶ Matchmaking and partner searches
- ▶ (Brabant) innovation days (3 Feb 2020)



**CES 2021  
NL Participants**

**NL Nederland**



# NL-IL Funding Mechanisms

Financing bi- and multi-lateral cooperation

- ▶ H2020/Horizon Europe
- ▶ JU (ECSEL, FCH, IMI)



FUEL CELLS AND HYDROGEN  
JOINT UNDERTAKING



innovative  
medicines  
initiative





# **Activities**

**Israeli Dutch Innovation Center (IDIC) at the Netherlands Embassy in Israel connects NL and IL**

## ▶ Pitching events

- **CES 2021 NL startups pitch in IL for investments**
- Startupbootcamp 2017-2021 IL startups pitch in NL – scouting events of large NL MNEs

## ▶ Funding opportunities (search for partners)

- Search for NL/IL partners for EU projects (H2020, JU)
- **Search for IL VC for NL start-ups**
- Search for IL investors to setup VC in NL (NFIA)

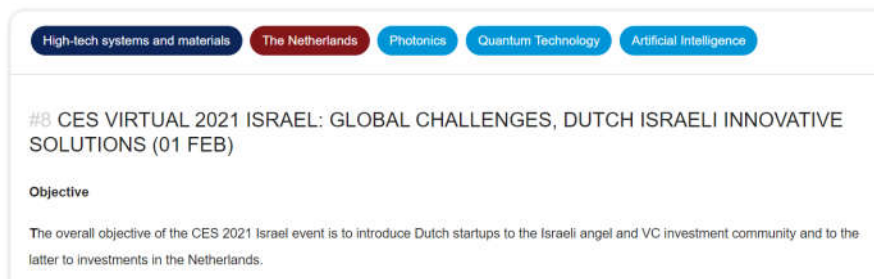


**FUEL CELLS AND HYDROGEN**  
JOINT UNDERTAKING



# How to get engaged?

- ▶ IDIC onboarding form: [IDIC | Onboarding](#)
- ▶ IDIC innovation opportunities: [IDIC | Opportunities](#)
- ▶ IDIC events: [IDIC | Events](#)

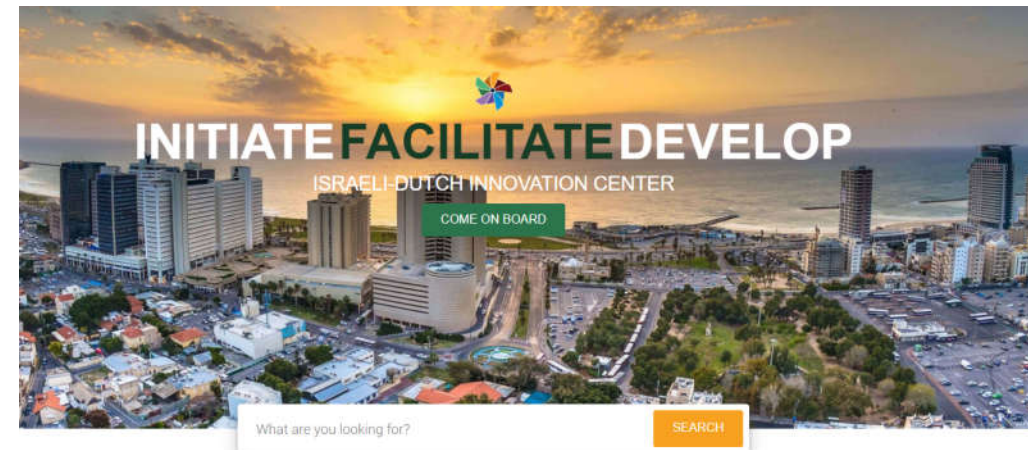


High-tech systems and materials | The Netherlands | Photonics | Quantum Technology | Artificial Intelligence

#8 CES VIRTUAL 2021 ISRAEL: GLOBAL CHALLENGES, DUTCH ISRAELI INNOVATIVE SOLUTIONS (01 FEB)

**Objective**

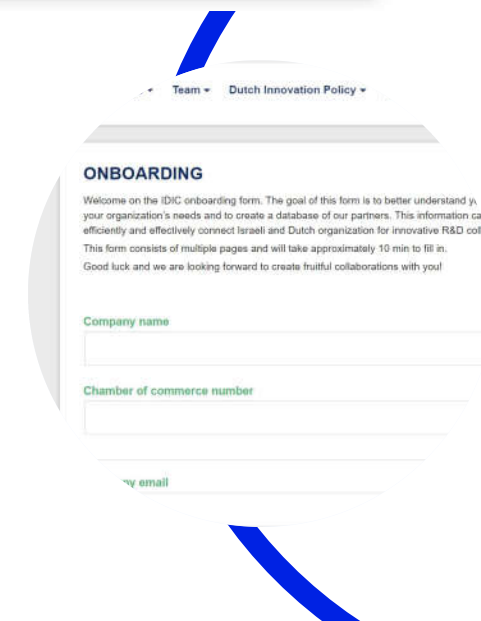
The overall objective of the CES 2021 Israel event is to introduce Dutch startups to the Israeli angel and VC investment community and to the latter to investments in the Netherlands.



High-tech systems and materials  
Israel

#125 CES VIRTUAL 2021:  
NETHERLANDS  
STARTUPS ROADSHOW  
IN ISRAEL

The overall objective of the CES 2021 Israel event is to introduce Dutch startups to the Israeli angel and VC investment community and to the latter to investments in the Netherlands. Are you an Israeli investors interested in Dutch startups or a Dutch startup interested in Israeli startups? cont...



Team | Dutch Innovation Policy

**ONBOARDING**

Welcome on the IDIC onboarding form. The goal of this form is to better understand y, your organization's needs and to create a database of our partners. This information ca efficiently and effectively connect Israeli and Dutch organization for innovative R&D colla. This form consists of multiple pages and will take approximately 10 min to fill in. Good luck and we are looking forward to create fruitful collaborations with you!

Company name

Chamber of commerce number

# How to get in touch with me?

## Email and social media

- ▶ Email: [racheli@nost.org.il](mailto:racheli@nost.org.il)
- ▶ LinkedIn: [Racheli Kreisberg, PhD MBA](#)
- ▶ Facebook: <https://www.facebook.com/profile.php?id=100011408310654>
- ▶ Twitter: <https://twitter.com/rachelinnovate>

