

# System Integration Aspects and GenCell's Technology Approach

February 2022 Jan-Hendrik ERNST







#### ENABLING ALKALINE FUEL CELLS TECHNOLOGY ACCESSIBLE TO ALL



#### A BRIEF HISTORY OF FUEL CELLS

1839

1889

1932

1958

1965-2020

2011

Invention of the first fuel cell by William Grove The term "Fuel Cell" set by Ludwig Mond and Carl Langer

The first fuel cell to operate using alkaline electrolyte and low-cost nickel electrodes

Improvements and inventions in the field of fuel cells by Pratt & Whitney and others

First commercial use in space programs to provide electricity, heat and water to astronauts, and today, also transportation

GenCell founded to make fuel cell technology accessible to the general public



Fuel Cell











## **Our Company**



GenCell (GNCL) trades on TASE



>120 employees -18 PhDs and veterans of NASA and MIR space programs



24 Patents100s of Trade Secrets1,250 man-years R&D



Develops innovative
Fuel Cell & Green
Ammonia technology





Reliable and cost-effective backup and primary power solutions



Deployed in 22 countries

#### Markets:

Telecom

**Utilities** 

Oil & Gas

EV

Industry











## **Demand for Hydrogen & Fuel Cells Soars**



Global fuel cell market
15.5% CAGR to
US\$33.09 bn
by 2027

Stationary fuel cell market

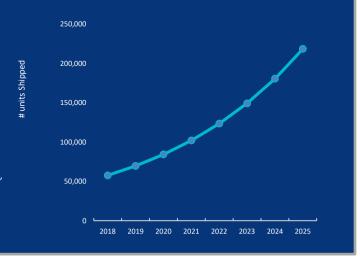
Over 22% CAGR during 2018-2022

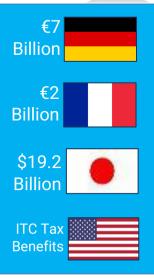
(source: Technavio)



Stationary FC 2019 – 2025 market share

(Source: Arden Research, Grand View Research, E4tech, Fuel Cell Industry Review 2018)





## **HYDROGEN**

18%

of final energy demand by 2050

### 550m tons

annual increase in H<sub>2</sub> demand

## \$2.5 trillion

of industry revenues globally
(Source: Hydrogen Council)

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## €750 billion

European Commission recovery fund to support clean hydrogen (Source: Energy Industry Review Hydrogen Europe



## **GenCell's Core Technology**

#### **Hydrogen to Power**

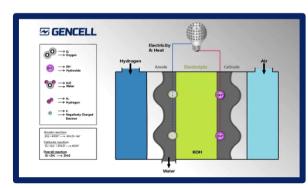
- Alkaline fuel cells achieve the highest electrochemical efficiency among known fuel cell types
- **Highest resiliency** resistance to extreme weather conditions
- Non-noble catalysts enable cost-efficient fuel cell solutions

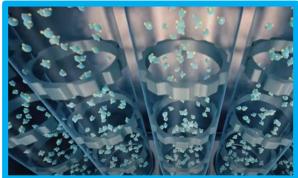
#### **Ammonia to Power**

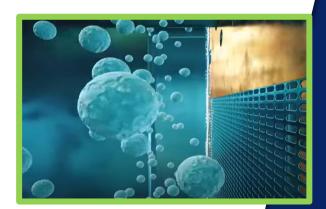
- Ammonia cracking extracts hydrogen from liquid ammonia –
   a highly efficient carrier, reducing H2 transport & storage costs.
- Cost effective: total cost for primary power is 30-50% less than diesel.

## **Green Ammonia to Power\***

- Local and clean production of Ammonia from sun, air and water
- Zero green-house gas emissions, offering total green solution
- Self-sustained circular economy enabling electrification anywhere







<sup>\*</sup> Development stage

#### **GenCell's Products and Markets**



#### **Hydrogen to Power**

#### **Ammonia to Power**

#### **Green Ammonia to Power**



#### GenCell BOX™

Long Duration Backup Solution

GenCell core IP, designed for telecom, critical infrastructure, healthcare & EV charging needs



#### GenCell G5rx™

**Utility Backup Power Solution** 

Designed to meet substations' energy profiles & safety standards



#### GenCell A5™

Off-Grid Power Solution

An independent "nano power plant"

Designed to replace diesel generators

More affordable than diesel



## GenCell Green Fuel

Green Ammonia Generator\*

Designed to synthesize green ammonia at point of consumption, enabling green energy everywhere

\* In development stage













#### AMMONIA AS A HYDROGEN CARRIER



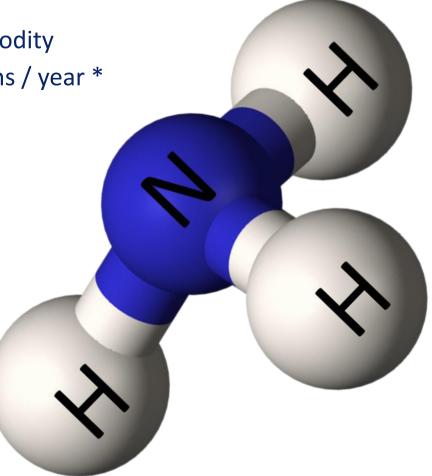
 Availability – second-most-widely produced commodity chemical globally – production volume of 230m tons / year \*

Chemical compatibility

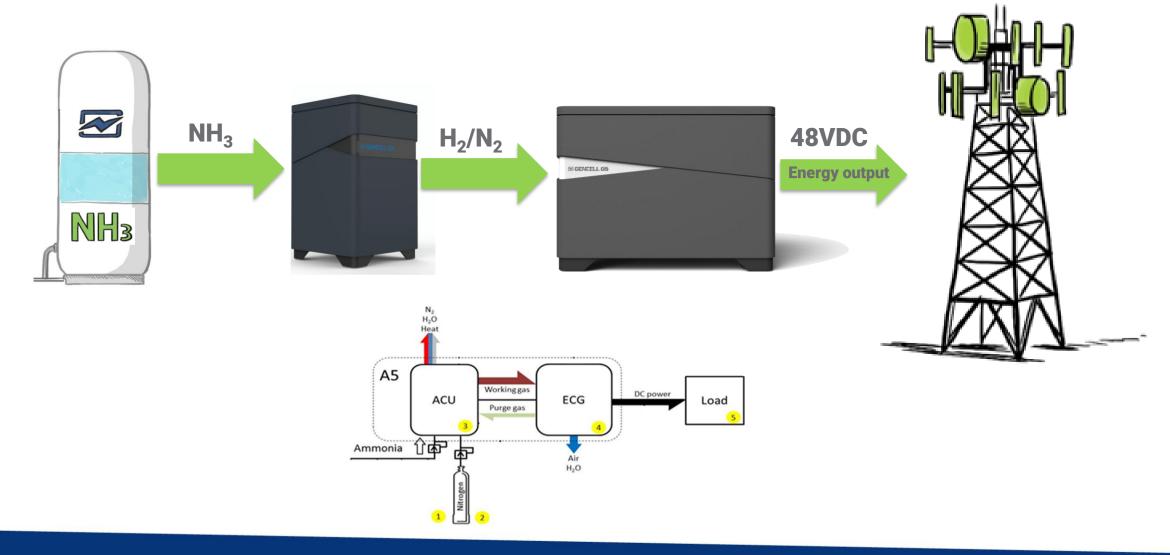
Highest hydrogen density and has zero carbon

• Liquid at room temperature, easily transportable

• Affordability – More economical than diesel fuel



## GenCell 24/7 Off – Grid Power Solution



## GREEN FUEL PRODUCTION COMPLEMENTS FUEL CELL TECHNOLOGY FOR TOTAL GREEN LIFECYCLE

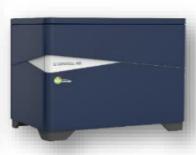


**GenCell A5 Off-grid Power Solution** 

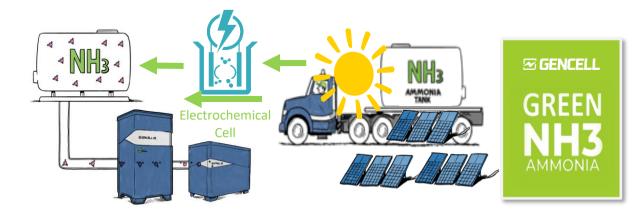
#### Our next milestone:

The production of the fuel needed to operate GenCell's alkaline fuel cells to generate clean electricity from fuel that is produced on-site, regardless of infrastructure





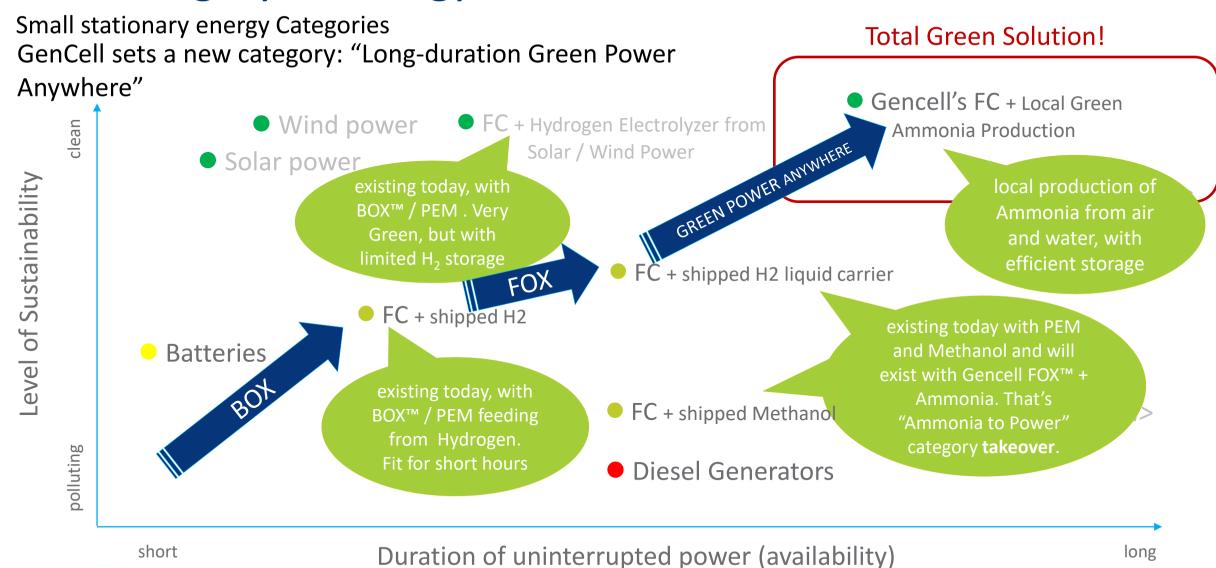
Self-sustained circular economy green source of power to the site where the power is to be consumed, enabling electrification anywhere





STRATEGIC PARTNERSHIP FOR GREEN AMMONIA PROJECT

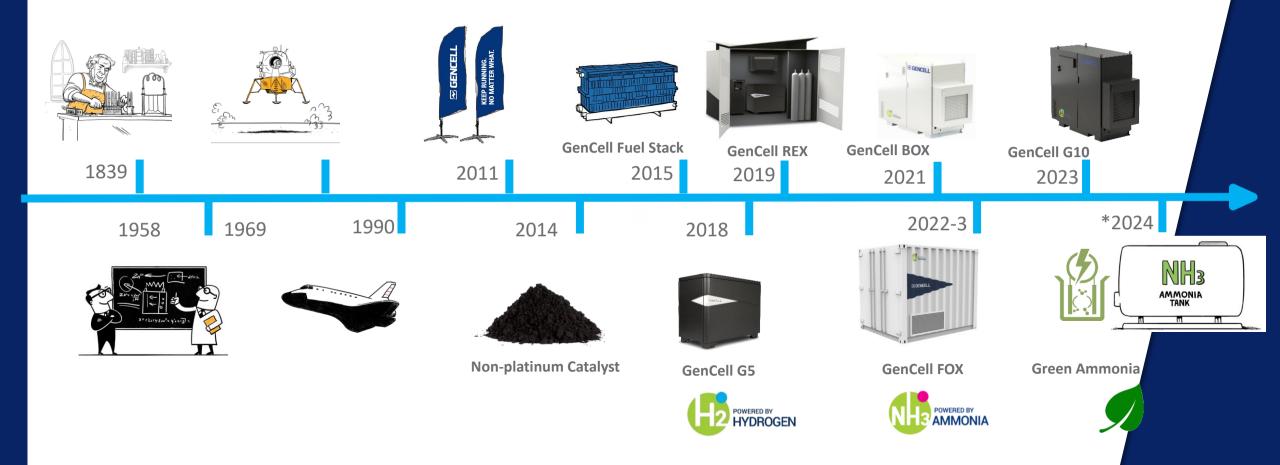
## **New Category of Energy**





## The Road to Green Energy Everywhere







## Summary

 Fuel cell technology another brick in the wall of the Energy Transition

Technology is available with different approaches

Ammonia removes barrier to hydrogen usage.



## KEEP RUNNING.

WITH FUEL CELL POWER SOLUTIONS



SAY NO TO DIESEL